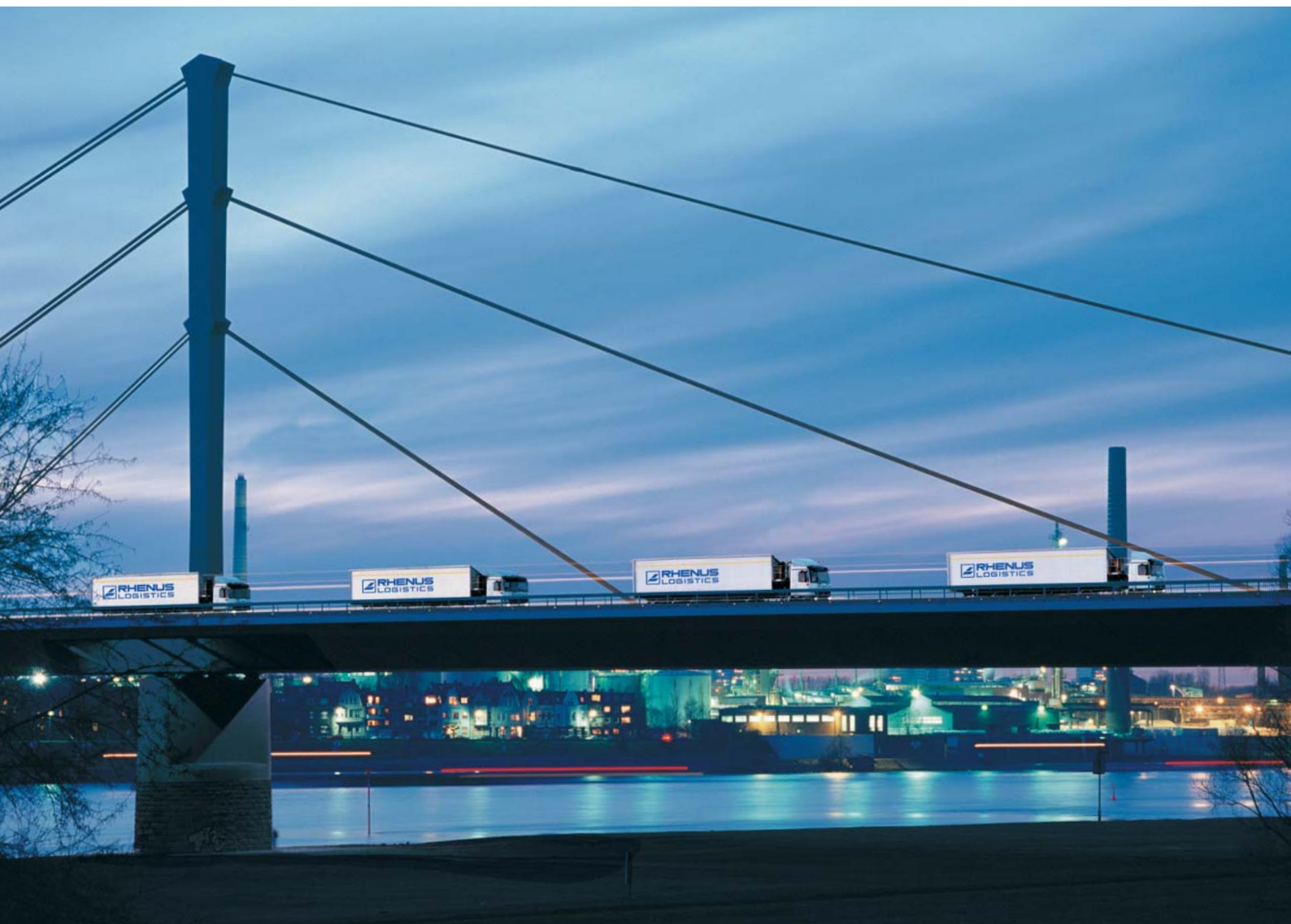


# ON THE RIGHT TRACK

## Road & Rail Logistics Solutions



# WHETHER BIG OR SMALL

We Deliver the Goods



**Solutions for road and rail transport have to represent each customer's individual requirements: from groupage to part and full loads, from standard to oversized goods, from scheduled to express services, from domestic transports to international procurement and distribution logistics.**

Rhenus Freight Logistics' Road & Rail Services can meet these broad requirements. Intelligent management ensures that our customers' goods are shipped to the right place at the right time – globally. A small enterprise shipping one pallet per week will receive the same first-class, personal service as a multi-national requiring an hourly full-load service. In this, we control complex procurement and distribution systems for our customers.

We always find the best transport route because our “local heroes” are committed to enabling our customers to “act on the global stage”: at own locations throughout Europe and Asia and with the support of partners, correspondents and agents at further locations worldwide. In Europe, Rhenus Freight Logistics is working in partnership with System Alliance Europe. Every day, trucks travel the roads on our behalf, million consignments per annum transport all sorts of goods to their destination.

In this, we also utilise rail services for inter-modal transport solutions that provide optimal interconnectivity between rail and road transports.

Our IT sets benchmarks such as in cosignment tracking: We have combined barcode scanning with a camera system and record each scan with a photographic image of the package. This identifies the item and prevents loss or theft. At the delivery, the customer can sign for the shipment directly on the driver's hand-held device, which will quickly make the data available in our tracking & tracing system.

Rhenus is a tradition-steeped company with a clear focus on logistics. We combine the personal commitment of a mid-sized organisation with all the benefits an international network has to offer.

Our services stand up to the scrutiny of demanding companies of all sizes on a daily basis. They know: Rhenus solves transport issues – with top quality and innovative solutions.



# OUR PLAYING FIELD

## For your Transport

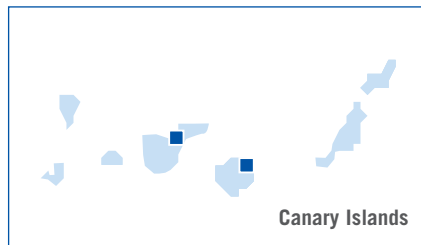
Rhenus Freight Logistics develops transport solutions around five core products. Individual and industry-specific full-service packages are combined with a broad spectrum of auxiliary services.

### Domestic Alliance

- All road transports and associated services within national boundaries
- Precise management of goods streams
- Scheduled services with set departure and normative transit times
- Premium services:
  - 08:00 service
  - 10:00 service
  - 12:00 service
  - NEXT day service
- Hazardous goods transport
- Special and heavy loads transport
- Temperature-controlled transport
- In Germany, processed via access to established groupage cargo networks

### Euro Charter

- Part and full load road transport and associated services
- Hazardous goods transport
- Transport of special loads, equipment and heavy loads
- Transport to any point in Europe and beyond the borders of Europe in cooperation with our longtime experts of Rhenus Revival



- Rhenus Freight Logistics Locations
- Partner Locations



### Associated Services

- Control of procurement and distribution logistics
- Transport monitoring
- Documentation service
- Mobile data communications
- Tracking & Tracing
- Packaging service
- Insurance
- Import and export customs clearance
- Transit customs clearance
- Transit warehousing

### Euro Network

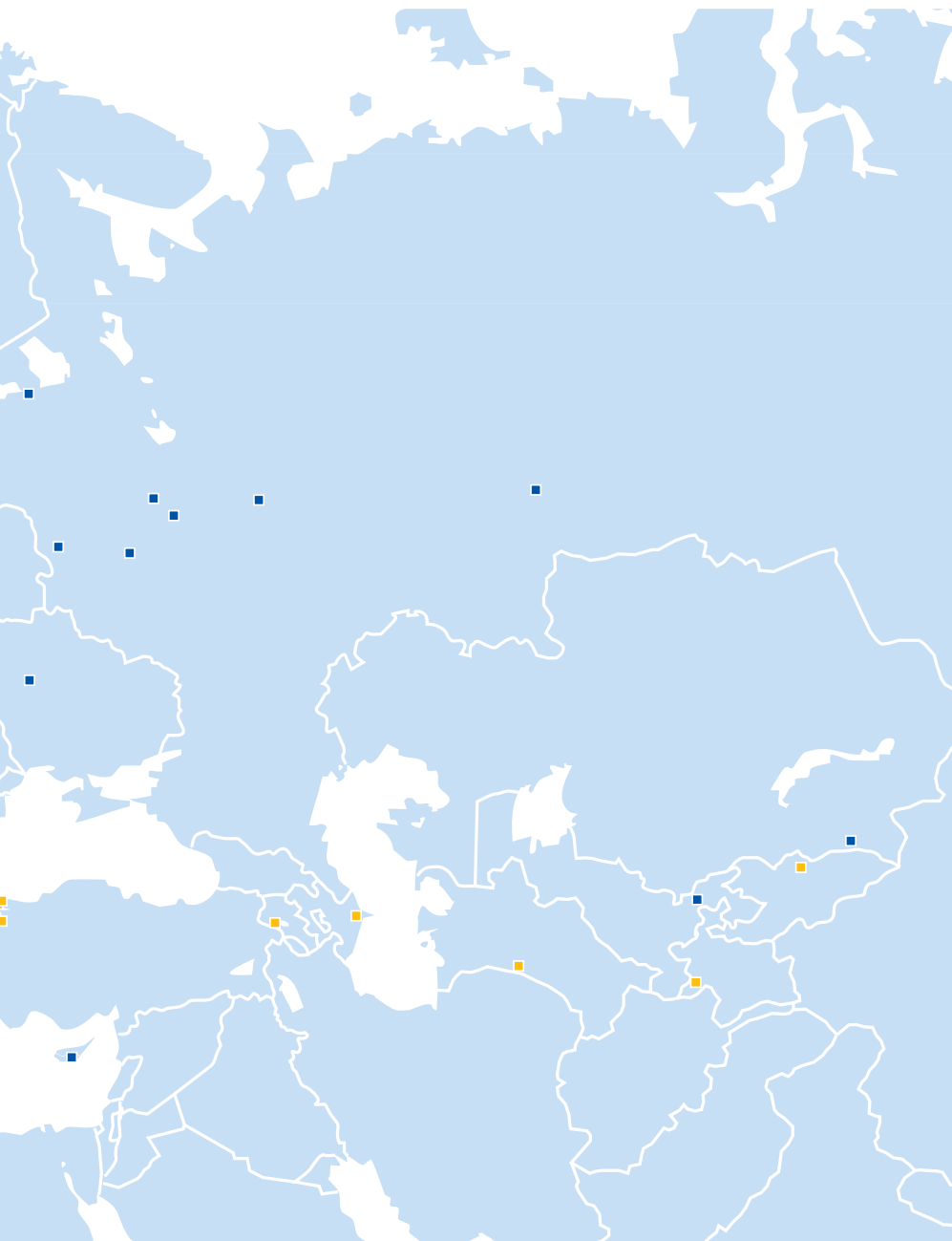
- All road transports and associated services across international boundaries
- Precise management of goods streams
- Hazardous goods transport
- Temperature-controlled transports
- JIT services
- Scheduled services with fixed departure times and normative transit times
- Rhenus Freight Logistics is member of System Alliance Europe, along with numerous sites
- Extensive European network (from the Urals to Lisbon, Istanbul to the North Cape)
- Beyond european borders shipped by our Revival branches, the specialists for deliveries from and to Russia and the "Commonwealth of Independent States"

### Parcel Network

- Courier, express and parcel services and associated services

### Rail Services

- Intermodal transport
- Special transport
- Transhipment from standard to broad gauge
- Container provision



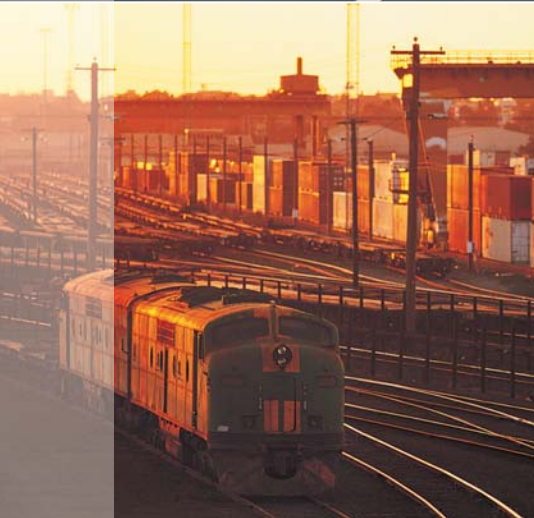
# YOUR CHALLENGES

## Taken Personally



**The efficient and simultaneously high quality processing of domestic and international transports generates ever-new challenges to all involved. Our customers leave the mastery of these tasks to us – and concentrate their efforts on their own core business.**

As a traditional medium-sized company we focus on flexibility and a personal, direct exchange with our customers. In partnership, we create the perfect structure for co-operation. This might be in the form of a central control centre that manages our combined activities for a customer's multiple sites, or in the form of a decentralised solution whereby each of the customer's branches deals directly with our offices on location.



We generate maximum benefit for the customer by combining the flexibility and customer-orientation of a medium-sized business with the capacities of a leading, internationally active service provider: from procurement via production and distribution through to after-sales – Rhenus Freight Logistics covers all elements of the supply chain, offering a dependable full service as one of Europe's most important independent network operators.



We develop solutions for individual customers as well as entire industries. Rhenus Freight Logistics grows in tandem with customer demands and continuously expands its service range. We employ highly qualified and motivated personnel and allow them the necessary room to manoeuvre; decision-making paths remain short.

Rhenus is represented in many countries and feels at home anywhere as our motto is "All business is local". Based on this formula, we solve all transport issues – efficiently, reliably, globally.

Service is a paramount factor at Rhenus Freight Logistics and that service begins with this brochure. On the following pages you can find useful information concerning your Road & Rail questions.

Regulated collaboration with Incoterms							
TERM	Export Clearance	Transport order	Place of Delivery	Transfer of Liability S → C	Transfer of Costs S → C	Transport Insurance	Import Clearance
<b>EXW</b>	C	C	Ex Works - Shipper's works	Place of delivery			C
<b>FCA</b>	S	C	Free Carrier – Handover to carrier at named place	Place of delivery			C
<b>CPT</b>	S	S	Carriage Paid To – Place of handover to the carrier who fulfils the contract	Place of delivery	Place of destination		C
<b>CIP</b>	S	S	Carriage & Insurance Paid to – Place of handover to the carrier who fulfils the transportation contract	Place of delivery	Place of destination	S for the benefit of C, min. cover 110%, S pays premium	C
<b>DDP</b>	S	S	Delivered Duty Unpaid - Named destination in the country of importation	Destination in the country of importation			S
<b>DAT</b>	S	S	Named Terminal in the country of import	Named Terminal in the country of import			K
<b>DAP</b>	S	S	Named Place in the country of import	Named Place in the country of import			K

S = Shipper C = Consignee

■ named place ■ named place of destination





International Commercial Terms (Incoterms) – clauses defined by the International Chamber of Commerce to determine conditions of international commercial transport.



# IDEAL AVAILABILITY

## With our Truck Fleet

Special customer demands require special solutions. This overview lists only standard equipment of Rhenus Freight Logistics for Road Services. But we constantly devise new, tailor-made solutions for our customers. Challenge us!

<b>Car Van</b> 	<b>load capacity</b> <b>volume</b>	max. 450 kg approx. 2.3 m <sup>3</sup>
<b>Van</b> 	<b>load capacity</b> <b>volume</b> <b>pallet spaces</b>	max. 950 kg approx. 9 m <sup>3</sup> max. 4 euro pallets*
<b>Truck 7.5 t</b> 	<b>load capacity</b> <b>volume</b> <b>pallet spaces</b>	max. 2,950 kg approx. 32 m <sup>3</sup> max. 15 euro pallets*
<b>Truck 20 t</b> 	<b>load capacity</b> <b>volume</b> <b>pallet spaces</b>	max. 12,000 kg approx. 45 m <sup>3</sup> max. 17 euro pallets*

\*Euro pallet L x W: 1.20 m x 0.80 m



### Truck 40 t

Rigid truck and trailer with swap body or road train



View from top

18	16	14	11	9	6	4	1
			12		7		2
19	17	15	13	10	8	5	3

**load capacity**

max. 25,000 kg, depending on requirements

**volume**

approx. 90 m<sup>3</sup> (standard equipment)  
approx. 108 m<sup>3</sup> (jumbo equipment)

**pallet spaces**

2 levels for up to 36 euro pallets\* (standard equipment)  
3 levels for up to 38 euro pallets\* (jumbo equipment)

*The standard version is also available as thermo equipment.*

### Eurotrailer



View from top

34	32	30	28	26	24	22	20	18	16	14	12	10	8	6	4	2
33	31	29	27	25	23	21	19	17	15	13	11	9	7	5	3	1

**load capacity**

max. 25,000 kg

**volume**

approx. 85 m<sup>3</sup>

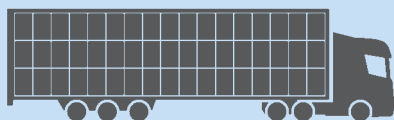
**pallet spaces**

2 levels for up to 34 euro pallets\*

*Also available as thermo equipment*

### LKW 40 t

Megatrailer



View from top

34	32	30	8	26	24	22	20	18	16	14	12	10	8	6	4	2
33	31	29	27	25	23	21	19	17	15	13	11	9	7	5	3	1

**load capacity**

max. 25,000 kg

**volume**

approx. 102 m<sup>3</sup>

**pallet spaces**

3 levels for up to 34 euro pallets\*  
Key advantage for the automotive sector: 78 FLC spaces\*\* are possible as opposed to only 52 in the Eurotrailer.

# ACCUMULATED KNOW-HOW

## The Road & Rail Encyclopaedia

### An overview of the most important terms:

<b>AAR</b>	Against all risks
<b>ADR</b>	International regulations concerning the carriage of hazardous goods by road
<b>AID</b>	Agency for International Development
<b>AR</b>	All risks
<b>ATLAS</b>	The German automated tariff and local customs handling system
<b>Bonded warehouse</b>	A warehouse or designated area within a warehouse authorised by customs for the storage of goods without payment of duties until removal
<b>CAD</b>	Cash against documents
<b>Carnet-ATA</b>	Admission Temporaire/Temporary Admission – a customs guarantee document permitting the temporary import or export of goods without paying duties
<b>Carnet-TIR</b>	An international customs document for road transports
<b>Carrier</b>	Company carrying out the actual transport
<b>CBD</b>	Cash before delivery
<b>CEMT</b>	Conference of European transport ministers
<b>Chargeable weight</b>	The greater of scale weight or the dimensional weight. Freight charges will be based on this.
<b>COO</b>	Certificate of Origin – document certifying the country of origin of the goods.
<b>CLECAT</b>	European Association for Forwarding, Transport, Logistics and Customs Services
<b>CMR</b>	Convention on the Contract for the International Carriage of Goods by Road
<b>COD</b>	Cash on delivery
<b>collect</b>	Freight costs are charged to the consignee
<b>consignee</b>	Recipient of goods
<b>COTIF</b>	Convention concerning International Carriage by Rail
<b>CTB</b>	Combined Transport Bill of Lading
<b>DGR</b>	Dangerous Goods Request
<b>D/O</b>	Delivery Order
<b>DAP</b>	Documents against payment
<b>EDI</b>	Electronic data interchange – automated exchange of trade data between two business partners, e.g. purchase orders, invoices, manifests
<b>EDIFACT</b>	Electronic Data Interchange for Administration, Commerce and Transport
<b>EFTA</b>	European Free Trade Association, member countries are Iceland, Norway, Liechtenstein and Switzerland
<b>EUR 1, EUR 2</b>	Movement certificate that allows goods imported from a country with a preferential agreement to be imported without paying duty
<b>ESC</b>	European Shippers Council

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<b>FCL</b>	Full container load
<b>FCR</b>	FIATA Forwarders Certificate of Receipt
<b>FCT</b>	FIATA Forwarders Certificate of Transport
<b>FTL</b>	Full trailer load
<b>groupage</b>	A collection of individual smaller shipments from different customers combined into one load to optimize space utilisation and reduce costs
<b>ICC</b>	International Chamber of Commerce
<b>INTRASTAT</b>	Statistical declaration on internal trade, collected throughout the EU
<b>IRU</b>	International Road Transport Union
<b>JIT</b>	Just-in-time – delivery of goods in synchronization with production requirements, often right to the production line.
<b>L/C</b>	Letter of credit - a document, issued by a bank per instructions by a buyer of goods, authorizing the seller to draw a specified sum of money under certain terms.
<b>LCL</b>	Less container load
<b>LTL</b>	Less trailer load
<b>Manifest</b>	Shipping forwarder's list sent to the receiving forwarder, stating all necessary details about the individual consignments in a load
<b>marks</b>	A set of letters, numbers and/or symbols, generally followed by destination details, placed on packages for export for identification purposes.
<b>MTD</b>	Multimodal Transport Document
<b>NCTS</b>	New Computerised Transit System – a European-wide customs system based upon electronic declaration and processing
<b>OECD</b>	Organisation for Economic Cooperation and Development
<b>P/A</b>	Power of Attorney
<b>POD</b>	Proof of Delivery
<b>prepaid</b>	Freight costs are charged to the shipper
<b>RA/RO</b>	Rail/Road
<b>RID</b>	International regulations concerning the carriage of hazardous goods by rail
<b>RIV</b>	Regulation Internationale des Vehicules – international convention about the shared use of rail wagons.
<b>SITC</b>	Standard International Trade Classification – numeric code for all commodities developed by the UN to aid reporting trade statistics
<b>T2L</b>	Certificate for EU goods that were not imported into the EC under Community transit procedures.
<b>UN number</b>	Identification and classification code for hazardous goods
<b>W/M</b>	Weight measurement

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<b>AUSTRIA</b> Rhenus Logistics GmbH Gross Enzersdorf	+43 (0)2249 74740	Großschirma Hilden Stuttgart Velten	+49 (0)37328 146-650 +49 (0)2103 919-224 +49 (0)711 489098-0 +49 (0)3304 372-344	<b>000 Rhenus Revival</b> Kaluga Moscow Orechovo-Zuevo Sergiev Posad Smolensk St. Petersburg Yekaterinburg <b>MAXX Intermodal Systems nv</b> Moscow St. Petersburg	+7 4842 711283 +7 495 7393339 +7 4964 246402 +7 495 7213355 +7 4812 414810 +7 812 3229874 +7 3433 589368 +7 495 2293492 +7 812 3299205-07		
<b>BELARUS</b> IP Rhenus Revival Minsk	+375 17 2261231	<b>GREAT BRITAIN</b> Rhenus Logistics Ltd. Bradford Cannock Staffs Cumbernauld Essex Frodsham, Cheshire Kingston-upon-Hull Leighton Buzzard, Beds Lincoln Manchester Newton Aycliffe Sheffield Staffordshire Swindon	+44 (0)1274 698732 +44 (0)1922 419000 +44 (0)1236 781850 +44 (0)1268 596 62 +44 (0)1928 736900 +44 (0)1482 319450 +44 (0)1525 3805007 +44 (0)1522 812210 +44 (0)161 8864200 +44 (0)1325 300855 +44 (0)114 2449977 +44 (0)154 35 01150 +44 (0)1793 864 860	<b>SLOVAKIA</b> Rhenus Logistics s.r.o. Bratislava Trebatice	+421 (0)2 63531571 +421 (0)33 7760111		
<b>BELGIUM</b> Beyer Belgium N.V. Sterpenich-Arlon <b>DE GRAVE - ANTVERP</b> IA nv Antwerp <b>MAXX Intermodal Systems nv</b> Antwerp <b>Rhenus Air Belgium N.V.</b> Antwerp Zaventem <b>Rhenus Customs NV</b> Antwerp <b>Rhenus Holding Belgium NV</b> Antwerp <b>Rhenus Logistics NV - Division Road</b> Antwerp <b>Rhenus Ocean NV</b> Antwerp Herstal <b>Rhenus Shared Service Center</b> Antwerp <b>TMI Belgium N.V.</b> Antwerp <b>Transmarcom Air N.V.</b> Zaventem <b>Transmarcom N.V.</b> Kallo <b>Transmarcom Ocean NV</b> Antwerp	+32 (0)63 220975 +32 (0)3 2134343 +32 (0)3 2245800 +32 (0)3 2308830 +32 (0)2 7521580 +32 (0)3 2245810 +32 (0)3 2245600 +32 (0)3 2245801 +32 (0)3 5453232 +32 (0)2 4281574 +32 (0)3 2245660 +32 (0)3 5453288 +32 (0)2 7521580 +32 (0)3 5706870 +32 (0)3 3601616	<b>HONGKONG</b> Rhenus Logistics Asia-Pacific Ltd. Hong Kong	+852 2425 4933	<b>SOUTH KOREA</b> Rhenus Logistics Asia-Pacific Ltd. c/o CY & R Logistics Limited Seoul	+82 2776 81 12		
<b>BRASIL</b> RMK Logistics do Brasil Ltda Santos	+55 13 32311914	<b>INDIA</b> <b>MAXX Intermodal Systems (India) PVT Ltd.</b> Mumbai	+91 22 32679971	<b>SPAIN</b> Rhenus Logistics, S.A. Alicante Albuxech Alcalá de Guadaira Alcalá de Henares Azuqueca de Henares Barcelona Constanti Martos Ribarroja del Turia Sant Boi de Llobregat Gijón Irún La Cartuja Baja Málaga Martos Ribarroja del Turia Sant Boi de Llobregat Santiago de Compostela Santurtzi Tarrega Vilablareix <b>Rhenus Tetrans Canarias, S.L.U.</b> Las Palmas de Gran Canaria Santa Cruz de Tenerife <b>Rhenus Tetrans, S.L.U.</b> Albuxech (Valencia) Alcalá de Henares (Madrid) Alicante L'Hospitalet Llobregat Marratxi (Mallorca)	+34 966 010600 +34 961 416000 +34 955 060100 +34 911 414700 +34 949 262748 +34 936 007390 +34 977 524702 +34 912 052000 +34 934 798900 +34 985 307450 +34 943 633694 +34 976 010400 +34 952 221560 +34 953 550774 +34 961 031200 +34 935 086150 +34 981 556375 +34 944 704360 +34 973 500787 +34 972 246422 +34 928 469222 +34 922 204851 +34 96 1416100 +34 91 1414700 +34 96 6010620 +34 93 3368830 +34 971 605150		
<b>BULGARIA</b> Rhenus Bulgaria OOD Sofia	+359 (0)2 9421921	<b>IRELAND</b> Rhenus Logistics Ltd. Dublin	+353 (0)1 4292300	<b>SWEDEN</b> Rhenus Logistics Sverige AB Gothenburg	+46 31 7447095		
<b>CHINA</b> Rhenus Logistics China Ltd. Shanghai Dalian Ningbo Shenzhen Tianjin Xiamen	+86 21 63308590 +86 411 6666996 +86 574 27829900 +86 755 82145160 +86 22 2303 7600 +86 592 2388678	<b>ITALY</b> G.R. Como S.I. s.r.l. Casnate con Bernate (Co) <b>Gottardo Ruffoni SUD S.R.L.</b> Modugno (BA) Tevevia (CE) <b>Rhenus Logistics S.p.A.</b> Bolzano Brescia (BS) Buccinasco (MI) Calenzano (FI) Campogalliano (MO) Padua (PD) Padua Frazione Camin Torino	+39 (0)31 5686388 +39 (0)80 5375865 +39 (0)91 500251 +39 (0)471 923718 +39 (0)30 3390997 +39 (0)2 4885251 +39 (0)55 8869579 +39 (0)59 522161 +39 (0)49 853671 +39 (0)49 8700720 +39 (0)11 3975355	<b>SWITZERLAND</b> Rhenus Freight Logistics AG Basel Zurich Airport <b>Rhenus Gottardo Ruffoni SA</b> Balerno	+41 (0)61 6399797 +41 (0)58 8569400 +41 (0)91 6950444		
<b>CZECH REPUBLIC</b> Rhenus Freight Logistics s.r.o. Modřice Nucice Slezská Ostrava	+420 531 022 411 +420 311 716 111 +420 599 509 979	<b>KAZAKHSTAN</b> <b>MAXX Intermodal Systems nv</b> Almaty <b>TOO Rhenus Logistics</b> Almaty	+7 727 315 8174-75 +7 727 245 89 72	<b>TAIWAN</b> Rhenus Logistics Taiwan Ltd. Taipei City	+886 2 27131261		
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<b>FINLAND</b> <b>OY WACO LOGISTICS FINLAND</b> Vantaa	+358 (0) 9 825561	<b>NETHERLANDS</b> <b>Copex Air B.V.</b> Schiphol Airport <b>Copex I.G.S. B.V.</b> Rotterdam <b>FliteLine B.V.</b> Schiphol Airport <b>Internationaal Expeditiebedrijf Copex B.V.</b> Hillegom <b>KDS Cargo B.V.</b> Schiphol South <b>Racon Air B.V.</b> Schiphol South <b>Rhenus Air B.V.</b> Apeldoorn Drachten Hillegom Oldenzaal Venlo <b>Rhenus Fresh B.V.</b> Aalsmeer <b>Skylink Handling Services B.V.</b> Schiphol <b>Speed B.V.</b> Schiphol Airport	+31 (0)20 6481080 +31 (0)10 4289828 +31 (0)20 4469200 +31 (0)252 535656 +31 (0)20 4467111 +31 (0)20 3168484 +31 (0)55 5396555 +31 (0)512 541717 +31 (0)40 2512191 +31 (0)76 5043770 +31 (0)43 3649944 +31 (0)10 2983298 +31 (0)20 3165555 +31 (0)20 7541400 +31 (0)10 2451777 +31 (0)76 5043600 +31 (0)252 5358000 +31 (0)541 584000 +31 (0)77 3209999 +31 (0)297 382300 +31 (0)20 4059710 +31 (0)20 6481220	<b>VIETNAM</b> <b>CONG TY TNHH MTV VAN TAI SONG GIANG (SONG GIANG CO., LTD)</b> Danang City <b>Rhenus Logistics Ltd</b> Hai Phong City Ho Chi Minh City (Saigon)	+84 8 5174319 +84 8 5174319 +84 8 5174319		
<b>FRANCE</b> Maxx Intermodal Systems nv Gretz-Armainvilliers <b>Rhenus Freight Logistics S.A.S.</b> Aulnay sous Bois Bruges Castelnau d'Estretfonds Dijon Mions Nancy Saint Barthelemy D'Anjou <b>Rhenus Logistics</b> Gretz-Armainvilliers <b>Rhenus Logistics Marseille S.A.R.L.</b> Marseille	+33 (0)1 64 427 716 +33 (0)1 48 65 39 05 +33 (0)5 61 82 47 45 +33 (0)3 80 44 96 99 +33 (0)4 72 79 49 59 +33 (0)3 83 18 08 60 +33 (0)2 41 96 95 15 +33 (0)1 64 42 77 00 +33 (0)4 96 15 75 61	<b>POLAND</b> <b>Rhenus Contract Logistics S.A.</b> Bielany (Wroclaw) Blonie Sady (Poznan) Teresin <b>PORTUGAL</b> <b>Rhenus Transitários e Logística Lda.</b> Alverca Maia Marinha Grande	+48 510017742 +48 223439931 +48 510017743 +48 510017741 +351 21 79252-00 +351 22 94084-00 +351 24 45731-40	<b>GERMANY</b> MAXX Intermodal Systems Deutschland GmbH Duisburg <b>Rhenus AG &amp; Co. KG</b> Bremerhaven <b>Rhenus &amp; Hellmann GmbH &amp; Co. KG</b> Großschirma Leipzig Zwickau <b>Rhenus Freight Logistics GmbH &amp; Co. KG</b> Bielefeld Dietzenbach Duisburg-Rheinhausen Düsseldorf Frankfurt/Main Hamburg Hilden Kandel Kirchheim-Heimstetten Mannheim Nürnberg Stuttgart Unna Weil am Rhein Wurselen <b>Rhenus Revival GmbH</b> Bielefeld Frankfurt/Main	+49 (0)203 8009343 +49 (0)47 1142 660 +49 (0)37328 87-800 +49 (0)341 90476-0 +49 (0)375 27429-0 +49 (0)5205 99886-0 +49 (0)6074 9176414 +49 (0)2065 255-0 +49 (0)211 421-6245 +49 (0)69 6976630 +49 (0)40 78962-0 +49 (0)2103 919-0 +49 (0)7275 98568-0 +49 (0)89- 99147-0 +49 (0)621 728 483-0 +49 (0)911 968884-0 +49 (0)711 77969-0 +49 (0)2303 677-0 +49 (0)7621 7900-0 +49 (0)2405 4453 +49 (0)5205 99886-23 +49 (0)69 42082-0	<b>RUSSIA</b> <b>000 REVIVAL-Honold Tire Logistics</b> Nishniny Novgorod	+7 8312 494665